



SALESPERSON AND BROKER EXAMINATION STUDY REFERENCE LIST

Successful completion of the examination depends upon a thorough understanding of state and federal law and accepted principles and practices of the real estate profession.

Answers to examination questions are based on information found in one or more of the sources listed below. This does not imply that you must own all of these books or that they are the only references that you might find valuable as study material. Use the latest edition available. (For your convenience, publishers phone numbers are included.)

Part 1 - Real Estate General (Theory)

Real Estate General

1. Galaty, Allaway and Kyle ***Modern Real Estate Practice***,
Real Estate Education Company, Chicago, IL (800) 428-3846.
2. DeRobertis, Samuel and Irwin, Joseph ***Texas Real Estate Principles and Practices***,
Prentice Hall, Inc., Old Tappan, NJ (800) 922-0579.
3. Ventolo, Tamper, and Allaway ***Mastering Real Estate Math***,
Real Estate Education Company, Chicago, IL (800) 428-3846.
4. Reilly, John W. ***The Language of Real Estate***,
Real Estate Education Company, Chicago, IL (800) 428-3846.
5. Reilly, John W. ***Texas Real Estate Agency***,
Real Estate Education Company, Chicago, IL (800) 428-3846.
6. Jacobus, Charles ***Texas Real Estate***,
Prentice Hall, Inc., Old Tappan, NJ (800) 922-0579.
7. Jacobus, Charles and Harwood, B. ***Real Estate Principles***,
Prentice Hall, Inc., Old Tappan, NJ (800) 922-0579.
8. Nance, Cheryl Peat ***Modern Real Estate Practice in Texas***,
Real Estate Education Company, Chicago, IL (800) 428-3846.

Real Estate Law

1. Jacobus, Charles. ***Texas Real Estate Law***,
Prentice Hall, Inc., Old Tappan, NJ (800) 922-0579.
2. Wiedemer, James I. ***Texas Earnest Money Contracts***,
Published own text, Bellaire, TX (713) 664-5008.
3. Wiedemer, James I. ***Texas Agency Law***,
Published own text, Bellaire, TX (713) 664-5008.

4. Johnson, Madeline, G. E. Irby, Gibson, Carp and Klayman ***Texas Real Estate Law***, Real Estate Education Company, Chicago IL (800) 428-3846.
5. Reilly, John W. ***Agency Relationships in Real Estate***, Real Estate Education Company, Chicago, IL (800) 428-3846.

Real Estate Appraisal

1. Harrison, Henry. ***Appraising Residences and Income Property***, The H² Publishing Company, New Haven, CN (203) 562-3159.
2. Tomblin, J. Wesley. ***Perceptions of Value***, Silver Star Publishing, Inc., San Marcos, TX (512) 459-4311.

Real Estate Finance

1. Sirota, David. ***Essentials of Real Estate Finance***, Real Estate Education Company, Chicago, IL (800) 428-3846.
2. Dorsey, Megan and Rockwell, David L. ***Financing Residential Real Estate***, Rockwell Publishing Company, Bellevue, WA (800) 221-9347.
3. Weidemer, John P., ***Real Estate Finance***, Prentice Hall, Inc., Old Tappan, NJ (800) 922-0579.
4. Morton, Tom J., ***Texas Real Estate Finance***, Real Estate Education Company, Chicago, IL (800) 428-3846.

Part 2 - Texas Law, Rules, and Regulations (Law)

1. **Provisions of the Real Estate License Act, Texas Civil Statutes**, Article 6573a
Commission duties and powers, licensing, standards of conduct, agency disclosure and intermediary practice, professional inspector, enforcing compensation agreements, liability for another's acts*
2. **Rules of the Texas Real Estate Commission, 22 Texas Administrative Code**, Chapters 531-543
Commission duties and powers, licensing, standards of conduct, professional inspector*
3. **Texas Constitution**, Article 16, §15, §50-51, §52
Community property, homestead
4. **Family Code**, §5.01 et seq., 5.81 et seq.
Community property
5. **Tax Code**, §11.13, 11.41, 34.21
Homestead
6. **Business and Commerce Code**, §17.42-17.50, §36.01 et seq., §26.01
Deceptive Trade practices, assumed names, enforcing compensation agreements
7. **Probate Code**, §37-38
Descent and Distribution, intestate succession
8. **Property Code**, §5.008, §24.001 et seq., 54.041 et seq., 92.001, 51.002, 51.004, 13.001 et seq. 53.001 et seq.
Landlord-tenant issues, foreclosures, recording statutes, statute of frauds
9. **Natural Resources Code**, §33.135, 61.025
Seller Disclosure requirements
10. **Water Code**, §49.452
Seller disclosure requirements
11. **Texas Civil Statutes**, Article 8886
Property tax consulting
12. **Texas Civil Statutes**, Article 6252-13c
Standards of conduct
13. **Texas Civil Statutes**, Article 6573a.1
Appraiser licensing and certification

* Available from TREC (800) 250-8732.